

SBWGA-18 Board Meeting Minutes

December 13, 2023

Present: Cathe Kropp (President), Maire Ryan (Vice President), Sandi Chester (Treasurer), Reenie Romey (Tuesday Play Day Chair), Judy Briney (Special Tournaments Chair), Suzanne Stone-Griffith (Handicap Chair), Kay Cruise (Membership Chair), and Nancy Sartor (Advisor). Guests: Sponsor Committee (Nancy Huffman, Janet Robinson, Donna Sehn), Christine Smith (2024 Charity Representative).

1. The meeting was called to order by President, Cathe Kropp at 8:30am.
2. Sponsorship Committee –
 - a. Nancy Huffman shared the 2024 Sponsor Funds Income. The total 2024 sponsor income is \$12,880. This is a slight increase over 2023. Coyote has continued their pledge of \$2,800. Lexus has continued their funding of \$3,000. Most of the money has been collected with the following exceptions (Coyote, \$800 in January and \$2,000 in April), Morris Hall (\$300 in January). Three new companies have been added in 2024. They include: Desert Lotus Clinic (\$300), Desert Sunset Painting (\$300) and Susan Pennington (\$300).
 - b. Nancy shared that AIM has printed the new member brochure for 2024. The committee is providing it to the Pro Shop for inclusion in the new resident packets and to Kay Cruise (Membership Chair).
 - c. Marsha Camp will continue to put out the sponsor signs each week as well as the closest to the pin (CTP) signs.
 - d. Donna Sehn and Janet Robinson are very excited to take on the Sponsorship Committee Co-Chair roles. They are busy planning the Sponsorship Fair which will take place on March 5th during the luncheon and after the Pick Your Partner game. They are asking each sponsor to come with a raffle gift or take-away. The team will draw the raffle gifts winners prior to the luncheon to expedite the process. They will continue to build the sponsor relationships that have been nourished by Nancy Huffman for many years.
3. President's Report –
 - a. Cathe welcomed all of the member's of the 2024 Board to the meeting. She asked everyone to share any problems that they are having so the board members can provide support and troubleshooting as necessary.
 - b. She asked each member to let Laura Ingold know if there is a member in need of thoughts or condolences.
 - c. Cathe shared that the 2024 handbook is completed and ready to go to the printer. It will be handed out during the January 16th luncheon. They will be putting each handbook in a bag with each members' name on them to expedite delivery.
4. Vice President's Report –
 - a. Maire and Cathe met with Trish Rogers and Chris Prior to discuss the luncheons for 2024. They shared feedback on some of the 2023 luncheons that they were not satisfied with. Overall it was a very good discussion. The January lunch is already planned. The rest of the lunches will be planned by quarter. Chris will eliminate lunches that did not go over well in 2023 from our choices for 2024. It was agreed that Maire will provide Trish some ideas for menu items and in return Trish and Chris will provide some choices from F&B to Maire. Maire, Chris and Trish will meet again to confirm meals for the next few

months. They also discussed the December luncheon which was very good, but not a good choice for a large group as it took too long. They agreed that this type of a setup will be reserved for a month when the attendance is much smaller.

- b. Cathe and Maire have completed their transitional meeting. Maire has all relevant paperwork necessary to run the monthly luncheons, including sending out the emails to the members through Golf Genius. Maire may need a little more assistance on this for at least a month or two.
5. Secretary Report – No report. Janice Hoover was unable to attend due to a prior planned trip out of town.
 6. Treasurers Report –
 - a. Nancy shared that Patty had completed the October and November Financial reports. The expenses are on track to the budget. Nancy will send the October and November reports to Sandi and Cathe. Cathe will send Nancy an analysis of the December checking account balance carry-forward for 2024. Nancy will review it and provide necessary updates to Cathe and Sandi.
 - b. RecordKeeping Changes for 2024 – Cathe shared that we will no longer be using Quicken to support the financial processes. Instead Sandi will leverage Excel. This will be easier and more cost effective.
 - c. Sandi shared the draft 2024 budget. The budget was created based on 118 Annual Members and 3 Associate Members. Sandi would like to take a conservative approach to the budget until the 2023 financials are completed and she knows exactly how much carry-forward will be in the checking account from 2023. The budget that she proposed will show a slight deficit. A motion was made by Reenie and seconded by Sandi to accept the recommended budget with the following changes: Move the \$300 table decorations line item from the Operating Budget to the Sponsor Budget. The motion passed. Sandi and Judy will review the Major Tournament budgets to determine the correct spending level based on past attendance and a shift in philosophy to payout approximately 33% of the field (this is a reduction from previous payouts that were close to 50% of the field).
 - d. Sandi presented the Sponsor Funds Distribution which was prepared with input from the Sponsorship Committee. The following changes were made: reduced the President's Cup party from \$1,500 to \$500. This party is only for members participating in the President's Cup Qualifier and it was decided that the original distribution was too much for the number of potential participants. The handbook was reduced from \$1,400 to \$1,200. The December Holiday Luncheon was increased from \$500 to \$1,400. A line item of \$300 for decorations was added. A motion was made to approve the sponsor funds distribution with the noted changes by Sandi and seconded by Kay Cruise. The motion passed.
 - e. Sandi will keep track of new members throughout the year based on communications from Kay Cruise and update the Tuesday Play Day budget to reflect the additional \$55 per new member (or pro-rated if the join after June 30).
 - f. Sandi reminded the board members that she will not reimburse expenses that are not accompanied by the receipt and the signed reimbursement form.

event (Tuesday-Tuesday). Suzanne made a motion to accept the recommendation. The motion was seconded by Maire. The motion passed.

10. Membership Chair Report – Kay Cruise shared that we currently have 122 members for the 2024 season (118 Annual Members and 3 Associate Members). 31 of the active members are snowbirds. The three new members will be introduced in the January General Meeting on January 16. All new members have been assigned a big sister. We have an additional 5 members that have volunteered to be big sisters. We have 15 honorary members.
11. Tuesday Play Day Report – Reenie Romey led an open discussion with the Board on two topics: Eclectic and Chip In's.
 - a. Eclectic: Reenie proposes simplifying the process of recording the eclectic scores by leveraging Golf Genius. This will necessitate a change from Eclectic occurring most days on any combination of 9-hole courses to games that are played specifically on SB/Tuc, Cat/SB and Tuc/Cat. Golf Genius will not be able to score eclectic when playing the same 9-holes twice. Reenie will discuss the implementation in Golf Genius with Judy Fick and Carol Bidwell. The board agreed with the simplification and asked her to communicate the effects and timing of the change in the January General Meeting.
 - b. Chip-In's – Reenie proposed a definition of a Chip-In, which would **not** include an additional opportunity if a previous putt rolled off of the putting surface. She stated that she would provide the Board with a possible new definition for their approval via email before the beginning of the 2024 season.
 - c. Reenie related an idea which Nancy Sartor had brought up in their review sessions. This was "to allow nine-hole play during June-August for members that cannot play 18-holes due to the heat. Members that play 9-holes would follow the field of 18-hole players. They would be provided with a tee time". Reenie will review this possibility in her meeting with Jane next Tuesday.
12. Closing Notes from Cathe – Cathe asked Board Members to do homework prior to the January Board Meeting. She would like each member to review the current By-Laws and if changes are needed to bring them to the January Board Meeting. Likewise, she asked everyone to review their section of the Standing Rules and provide any necessary changes to the January Board Meeting.
13. Meeting was adjourned by Cathe Kropp at 11:14am.

Submitted Respectfully By Nancy Sartor on behalf of Janice Hoover